



**September  
2011  
BBBA  
Newsletter**



**blair/bedford  
builders association**

1410 Allegheny Street, Hollidaysburg, PA 16648  
814-693-9710 phone • 814-693-9712 FAX •  
[info@blairbedfordbuilders.com](mailto:info@blairbedfordbuilders.com)

**2011 BBBA Calendar of Events**

**General Meetings-Registration 6PM  
Dinner-6:30PM**

September 6th-Park Hills Country Club-  
Sponsorship available

October 4th-Park Hills Country Club-  
Sponsorship available

November 1st-Park Hills Country Club-  
Sponsorship available

**BBBA General Meeting  
September 6th, 2011  
Park Hills Patio  
6PM Registration  
6:30-Dinner**

Join us on the patio for one last  
picnic of the season!

Topic of discussion: Per BBBA Bi-  
laws-Article IX, Section 3 the first  
reading of the 2012 Slate of  
Officers will be read. Nominations  
may be accepted from the floor.

Menu: BBQ Chicken, Potato  
Salad, Beans, Corn on the Cob,  
Dinner roll

Cost: \$17.00

**Applicants for New Membership**

The following persons/companies have  
applied for membership in the Blair/  
Bedford Builders Association. In  
keeping with Association policy, all  
current members are invited to submit  
comments, in writing, that pertain to  
any applicants for membership. Please  
address all comments to:

Membership Chairman  
Blair/Bedford Builders Association  
1410 Allegheny Street  
Hollidaysburg PA 16648  
Fax: 814-693-9712

PK Management, LLC.  
Scott Rhine, Property Manager

Dan Fletcher Contracting  
Dan Fletcher-Owner

**Slate of Officers for 2012**

President: Jim Beauchamp  
Builder Vice President: John Degenhardt  
Associate Vice President: Linda Schreiber  
Secretary: Jack Briggs  
Treasurer: Mary Pucciarella

**Builder Directors:**

Don Delozier  
Denny Olewine  
Todd Wilkins, Sr.

**Associate Directors:**

Jeff Arthur  
Scott Gottshall  
Galen Grimes

**Check out our Website**

For the past months we have been  
working on updating our website. The  
changes are quite extensive and Pam  
Mitchell, from Keystone Connect is  
helping us to make the website current  
and user friendly.

We invite our members to visit the  
website and click on the Member  
Directory to review your information.  
If any of your business information  
needs changed, please contact Tracy at  
the office.

[www.blairbedfordbuilders.com](http://www.blairbedfordbuilders.com)

**CONGRATULATIONS!**

At their July Meeting, the Mid-  
West Region of the Pennsylvania  
Builders Association elected Jim  
Brown to serve as Regional Vice  
President for 2012!

Congratulations Jim from BBBA  
and Good Luck!!

Officers and Directors

BBBA Officers - 2011

President--Jim Beauchamp (Beauchamp Plumbing & Heating, Inc.)
Builder Vice President-- John Degenhardt
Associate Vice President--Randy Coyle ( Greenwood Pools & Spas)
Secretary-- Linda Schreiber (RE/MAX Results Realty Group)
Treasurer--Mary Pucciarella (Reliance Bank)
Executive Officer--Dave DeBiase



Jim Beauchamp PBA Director
Jim Brown PBA Director, Immediate Past President
Dave DeBiase PBA & BBBA Life Director
John Degenhardt PBA & BBBA Life Director
Brian Durbin PBA & BBBA Life Director
Scott Durbin PBA & BBBA Life Director
Dex Meadows PBA & BBBA Life Director
Mary Pucciarella PBA & BBBA Life Director & NAHB Director
Linda Schreiber PBA & BBBA Life Director
Kent Stanko PBA & BBBA Life Director & NAHB Director
Jack Eberhardt Legal Counselor

Builder Directors

Brent Cogan (Brent Cogan Electrical Services, Inc.)
Don Delozier (Don Delozier-Builder)
Todd Wilkins, Sr. (Wilkins Contracting, Inc.)

Associate Directors

Galen Grimes (Alliance Wholesale)
Joe Keith (Teeter Group)
Jeff Arthur ( Blair Mill Outlet)

September 6th-General Meeting

Enclosed please find a check in the amount of \$\_\_\_\_\_ (@ \$17.00 per member) from:

Company Name: \_\_\_\_\_

Signed: \_\_\_\_\_

Please return no later than Friday, September 2nd.

Reservations for the following people:

Prospective Members Company Names(s):

Four horizontal lines for listing reservation names.

Two horizontal lines for listing prospective member company names.

Prospective Members' Names:

Two horizontal lines for listing prospective member names.

\*No Shows will be invoiced if not Cancelled by close of business on Monday, September 5, 2011.

Blair / Bedford Builders Association
Phone: (814) 693-9710
Fax: (814)-693-9712
Email: info@blairbedfordbuilders.com

## Governmental Affairs

**HB 377 Sprinkler Mandate** - Act 1 of 2011 removes the sprinkler mandate for newly-built, single-family homes from Pennsylvania's building code. This costly mandate took choice out of the hands of consumers and had the potential to seriously stunt contractors' businesses. The new law states that builders must offer customers information on sprinklers, but leaves the choice up to them. PBA has drafted a consumer option form that is available exclusively to members by clicking [here](#). This law is currently in effect and the sprinkler mandate has been abolished. For more information on the law and what it means to you, click [here](#).

**SB 263 Data Quality Act** - Senate Bill 263 is the Data Quality Act, amends the Regulatory Review Act to ensure that state agencies describe the data a new regulation is based on, explain how the data was obtained and show why the data is acceptable. PBA firmly believes that enacting the Data Quality Act will help improve Pennsylvania's business climate, create jobs and stimulate long-term economic growth by reducing the cost of regulatory compliance for businesses and individuals. This bill passed through the Pennsylvania House of Representatives on Monday, June 27, and the Senate on Tuesday, June 28. The bill is now awaiting Pennsylvania Governor Tom Corbett's signature for final passage, and will take effect 60 days from then.

**HB 1336 Home Improvement Contractor Fix It Legislation** - House Bill 1336 improves the Home Improvement Contractor Act for retailers, contractors and consumers by making three major changes. First, it requires that the fees that are collected by the Attorney General for registration be placed into a dedicated fund to administer and enforce the act (currently it goes into a general fund). It also increases the amount that a home improvement contract must reach before requiring that only a one-third deposit can be accepted by a home improvement contractor. The current threshold is \$1,000 and the bill will increase that amount to \$5,000. Finally, the legislation defines "home improvement retailer" in order to allow retail installers of all sizes the option to opt out of the 1/3 partial pay, allowing them to collect 100 percent of the cost if they post a letter of credit in the amount of \$100,000 per store location. Along with SB 263, House Bill 1336 is awaiting Gov. Corbett's signature and will take effect immediately.

For More Info: [www.epa.gov/lead/pubs/renovaterightbrochurejuly2011](http://www.epa.gov/lead/pubs/renovaterightbrochurejuly2011) or [www.epa.gov/lead/pubs/insert](http://www.epa.gov/lead/pubs/insert)

### EPA LEAD RULE UPDATE:

In [good news](#) received by NAHB, the Environmental Protection Agency announced that it was rejecting a proposal to add third-party clearance testing to requirements under the [Lead: Renovation, Repair and Painting Rule](#). In an official statement applauding the move, NAHB Remodelers Chairman Bob Peterson said, "We're pleased that the EPA listened to the concerns of remodelers about the extreme costs and lack of safety improvements that the proposed clearance testing would have entailed." Currently, the lead rule applies to homes built prior to 1978 and requires renovators and their firms to be certified in EPA's lead-safe practices, perform so-called "visual clearance" following renovation work, and comply with EPA record-keeping requirements. The proposal that EPA has just rejected would have required contractors to hire EPA-accredited dust samplers to collect several samples after a renovation and send them to an EPA-accredited lab for lead testing -- at a cost of more than \$260 per room. By EPA's own estimates, the annual cost of this rule to the remodeling industry would have been more than \$400 million. The cost considerations, as well as the waiting period for test results and the limited number of accredited labs nationwide, made professional remodelers very concerned about home owners' willingness to undergo the process. NAHB Remodelers Council members and staff met repeatedly with both EPA officials and representatives from the Office of Management and Budget to express these concerns and urge the agency to reconsider the proposed regulation. Strong Congressional support for this has come from Sen. James Inhofe (R-Okla.) and Reps. Denny Rehberg (R-Mont.) and Bob Latta (R-Ohio). And with NAHB's urging, the regulation was accepted for review per a Presidential Executive Order aimed at reducing the impacts of federal rules on small business and job creation. Thankfully, this review has resulted in the right outcome for remodelers and their customers. Read more in [NAHB's press release](#). Contact: [Matt Watkins](#) (800-368-5242, x8327)

**TRY THESE LOW COST WAYS TO IMPROVE CONSTRUCTION SAFETY**

Some construction firms may view safety programs as just another cost center, something to cut back on during tough economic times. This belief is mistaken for two reasons. First, by helping to lower Workers Compensation costs and uninsured costs, and by helping to attract good employees, effective safety programs actually increase profits. Second, safety efforts do not have to be expensive. With some simple management adjustments, contractors can make their job sites safer without spending a great deal of money.



Perhaps the most effective low-cost way to improve safety is to involve the people who could get hurt. If managers are not tapping the intelligence and creativity of their employees when solving work problems, they are wasting valuable resources. If a supervisor orders an employee to do something, the worker may do it, but his commitment may be superficial. Conversely, if the supervisor asks for and uses the employee's suggestions, the employee may be more likely to adopt them enthusiastically. There may be several valid reasons why an employee fails to use protective equipment, including:

- He might not know how to use it correctly.
- He might believe that the equipment doesn't work correctly.
- He might see co-workers disregarding safety rules without consequences.
- He might be rewarded for not using it. For example, supervisors might praise workers for getting tasks done quickly, even if the workers disregard safety rules.
- He might be punished for using it. For example, obeying safety rules might slow him up so much that he has to work through breaks to finish on time.

Some of these reasons relate to supervisors' attitudes; if supervisors give workers incentives to obey safety rules, the workers are more likely to follow them. However, some can be corrected with employee input. The employee may report that a safety harness, while effective at keeping him from falling off a roof, makes it difficult for him to move building materials around the roof. In collaboration, the worker and the supervisor may be able to think of ways to work around the problem. Because he played a role in developing the solution, the worker is more likely to apply it and may even suggest to his co-workers that they do the same.

One very effective way to increase employee acceptance of safety measures is to create a safety committee made up only of non-supervisory employees. The committee should meet at regular intervals to review injury reports and reports of incidents that almost resulted in injuries, identify the causes of these incidents, and recommend corrective measures. Members should suggest recommendations based on their own personal experiences on job sites. Managers should review all recommendations to see how they fit within existing procedures; it may be necessary to change procedures.

During meetings where the supervisor distributes assignments for the day's work, he should ask the workers whether they have found safety issues that need attention. He should also review the procedures for safe completion of the task. For this to be effective, workers must feel free to speak up and managers must acknowledge their opinions.

Although it is important that managers take workers' safety recommendations seriously, workers must also remember the company's bottom line. Unreasonably expensive tools and changes will hurt workers' credibility and do nothing to improve working conditions. Conversely, if workers make thoughtful suggestions, managers have an obligation to take them seriously. If they do not, workers will lose trust in them. By working together and communicating well, both workers and managers can achieve the ultimate goal: A profitable company where all can work in safe conditions.

**\*For more information please visit our website at [www.blairbedfordbuilders.com](http://www.blairbedfordbuilders.com)**



## Choose a Better Way to Control Fuel Costs: Sunoco® Fleet Cards.

These days, no one wants to overspend on fuel and other costs of managing a fleet of vehicles — especially when there are such smart ways to save with Sunoco®.

Pennsylvania Builders Association has teamed up with Sunoco to provide our members with higher fuel rebates than you could earn on your own, better expense control, and added convenience - all backed by our knowledgeable customer service team available 24/7. [Open a SunTrak Fleet Card account today and begin enjoying the benefits!](#)

### Member Benefits

- **Starting rebate is higher than non-member rates; 2.25% vs. 1.25%**
- Reap the benefits of the collective power of the Association. **If the combined gallons purchased by all members exceed 25,000, everyone receives the highest rebate of 3%**, regardless of your individual gallons purchased!

### Card Benefits

#### Volume Rebates

Rebates based on monthly fuel purchases at Sunoco 2.25%, 2.5% or 3% Purchase restrictions

Fuel only, fuel & service & more  Purchase trackers

Detailed tracking by vehicle, driver or odometer  Enhanced reporting

Exception Summary, Financial Summary and Site Summary  Tax exemption and reporting

Reduce accounting and administrative time  Enhanced security

Unique driver IDs help prevent fraud or misuse  Online account access

Information whenever you need it  Choice of billing date

Plus other flexible payment options  [APPLY NOW!](#)